



<b>Query Name:</b>		
<b>Residual Provider</b>	BLACK BOOK	BLACK BOOK
<b>Vehicle Description</b>	2017 Ford Edge SE(4D SUV FWD)	2015 Chevrolet Captiva Sport 2LS (4D Utility FWD)
<b>Segment</b>	Intermediate SUV	Compact SUV
<b>Pricing</b>		Current
<b>MSRP</b>		Current
<b>SWC Fleet Price</b>		
<b>Discount/Adjustments</b>		
<b>Depreciation</b>		
<b>Fuel</b>		
<b>Maintenance</b>		
<b>Repairs</b>		
<b>Grand Total</b>		
<b>Cost Per Mile</b>		
<b>Cost Per Month</b>		
<b>Footnote</b>		

## Total Ownership Costs



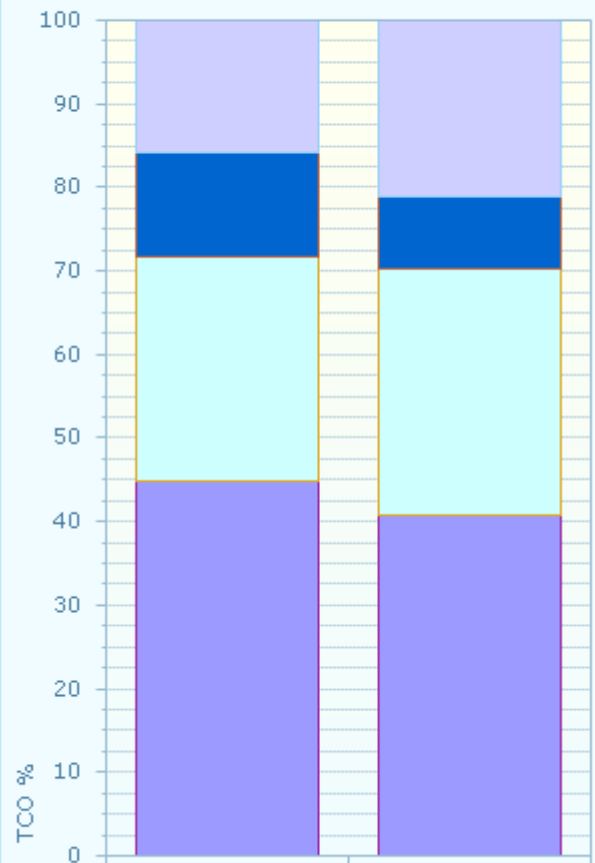
Edge > SE(4D SUV FWD)

Captiva Sport > 2LS(4D Utility FWD)

Vehicle

- Depreciation
- Fees & Taxes
- Finance
- Fuel
- Insurance
- Opportunity
- Repairs
- Maintenance

## Total Ownership Costs %



Edge > SE(4D SUV FWD)

Captiva Sport > 2LS(4D Utility FWD)

Vehicle

- Depreciation
- Fees & Taxes
- Finance
- Fuel
- Insurance
- Opportunity
- Repairs
- Maintenance

## 2017 Ford Edge SE(4D SUV FWD)

### Vehicle

<b>Lifecycle:</b> 84 Months	<b>Fleet Price (before add/deducts, discounts and destination):</b> \$24,520
<b>Annual Mileage:</b> 14000	<b>Destination:</b> \$0
<b>Geography:</b> Georgia	<b>Add/Deducts:</b> \$0
<b>Vehicle Make:</b> Ford	<b>Fleet Discount:</b> \$0
<b>Vehicle Year:</b> 2017	<b>Corporate Discount:</b> \$0
<b>Vehicle Model:</b> Edge	<b>Volume Discount:</b> \$0
<b>Vehicle Trim:</b> SE(4D SUV FWD)	<b>Optional Adjustment 1:</b> \$0
<b>Vehicle Segment:</b> Intermediate SUV	<b>Optional Adjustment 2:</b> \$0
	<b>Optional Adjustment 3:</b> \$0
	<b>Market Price (includes add/deducts, discounts and destination):</b> \$24,520

### Add/Deducts (Msrp / Invoice):

### Fuel Costs

<b>Fuel Type:</b> Regular	
<b>Gas Guzzler Charge:</b> \$0	<b>Year 1 :</b> \$2.209 /Gallon
<b>Fuel Inflation :</b> 3.5 % Year	<b>Year 2 :</b> \$2.288 /Gallon
<b>City MPG*:</b> 21	<b>Year 3 :</b> \$2.369 /Gallon
<b>Highway MPG*:</b> 29	<b>Year 4 :</b> \$2.453 /Gallon
<b>City :</b> 55 %	<b>Year 5 :</b> \$2.540 /Gallon
<b>Highway :</b> 45 %	<b>Year 6 :</b> \$2.631 /Gallon
	<b>Year 7 :</b> \$2.724 /Gallon

\* MPG is based on EPA estimates as reported by auto manufacturers. The fuel economy for 3/4 and 1 ton trucks are estimated by Vincentric. MPG's may have been modified by user.

### Finance

<b>Finance Period:</b> 60 Months	<b>Down Payment :</b> 15 %
<b>Finance Interest Rate :</b> 2.52 %	

### Opportunity Cost Interest

<b>Year 1 :</b> 0.43 %	<b>Year 5 :</b> 0.43 %
<b>Year 2 :</b> 0.43 %	<b>Year 6 :</b> 0.43 %
<b>Year 3 :</b> 0.43 %	<b>Year 7 :</b> 0.43 %
<b>Year 4 :</b> 0.43 %	

### Insurance Costs

<b>Year 1 :</b> \$1,252	<b>Year 5 :</b> \$1,227
<b>Year 2 :</b> \$1,246	<b>Year 6 :</b> \$1,221
<b>Year 3 :</b> \$1,239	<b>Year 7 :</b> \$1,215
<b>Year 4 :</b> \$1,233	

### Repair Costs

<b>Year 1 :</b> \$0	<b>Year 5 :</b> \$970
<b>Year 2 :</b> \$0	<b>Year 6 :</b> \$1,202
<b>Year 3 :</b> \$270	<b>Year 7 :</b> \$1,491
<b>Year 4 :</b> \$782	<b>Warranty:</b> 36000 Miles 36 Months

### Maintenance

<b>Free Scheduled</b> <sup>0</sup> Miles	<b>Hourly Labor Rate :</b> \$88.42 /Hour
<b>Maintenance:</b> <sup>0</sup> Months	

### Depreciation

<b>Year 1:</b> 30.03%	<b>Year 5:</b> 6.47%
<b>Year 2:</b> 9.71%	<b>Year 6:</b> 5.49%
<b>Year 3:</b> 8.25%	<b>Year 7:</b> 4.65%
<b>Year 4:</b> 7.27%	

**Client Name****Footnote****Vehicle Description**

2017 Ford Edge SE(4D SUV FWD)

**2015 Chevrolet Captiva Sport 2LS(4D Utility FWD)****Vehicle**

<b>Lifecycle:</b> 84 Months	<b>Fleet Price (before add/deducts, discounts and destination):</b> \$19,212
<b>Annual Mileage:</b> 14000	<b>Destination:</b> \$0
<b>Geography:</b> Georgia	<b>Add/Deducts:</b> \$0
<b>Vehicle Make:</b> Chevrolet	<b>Fleet Discount:</b> \$0
<b>Vehicle Year:</b> 2015	<b>Corporate Discount:</b> \$0
<b>Vehicle Model:</b> Captiva Sport	<b>Volume Discount:</b> \$0
<b>Vehicle Trim:</b> 2LS(4D Utility FWD)	<b>Optional Adjustment 1:</b> \$0
<b>Vehicle Segment:</b> Compact SUV	<b>Optional Adjustment 2:</b> \$0
	<b>Optional Adjustment 3:</b> \$0
	<b>Market Price (includes add/deducts, discounts and destination):</b> \$19,212

**Add/Deducts (Msrp / Invoice):****Fuel Costs**

<b>Fuel Type:</b> Regular	<b>Year 1 :</b> \$2.209 /Gallon
<b>Gas Guzzler Charge:</b> \$0	<b>Year 2 :</b> \$2.288 /Gallon
<b>Fuel Inflation :</b> 3.5 % Year	<b>Year 3 :</b> \$2.369 /Gallon
<b>City MPG*:</b> 20	<b>Year 4 :</b> \$2.453 /Gallon
<b>Highway MPG*:</b> 28	<b>Year 5 :</b> \$2.540 /Gallon
<b>City :</b> 55 %	<b>Year 6 :</b> \$2.631 /Gallon
<b>Highway :</b> 45 %	<b>Year 7 :</b> \$2.724 /Gallon

\* MPG is based on EPA estimates as reported by auto manufacturers. The fuel economy for 3/4 and 1 ton trucks are estimated by Vincentric. MPG's may have been modified by user.

**Finance**

<b>Finance Period:</b> 60 Months	<b>Down Payment :</b> 15 %
<b>Finance Interest Rate :</b> 2.52 %	

**Opportunity Cost Interest**

<b>Year 1 :</b> 0.43 %	<b>Year 5 :</b> 0.43 %
<b>Year 2 :</b> 0.43 %	<b>Year 6 :</b> 0.43 %
<b>Year 3 :</b> 0.43 %	<b>Year 7 :</b> 0.43 %
<b>Year 4 :</b> 0.43 %	

**Insurance Costs**

<b>Year 1 :</b> \$1,273	<b>Year 5 :</b> \$1,243
<b>Year 2 :</b> \$1,266	<b>Year 6 :</b> \$1,235
<b>Year 3 :</b> \$1,258	<b>Year 7 :</b> \$1,228
<b>Year 4 :</b> \$1,250	

**Repair Costs**

<b>Year 1 :</b> \$0	<b>Year 5 :</b> \$634
<b>Year 2 :</b> \$0	<b>Year 6 :</b> \$786
<b>Year 3 :</b> \$177	<b>Year 7 :</b> \$975
<b>Year 4 :</b> \$511	<b>Warranty:</b> 36000 Miles 36 Months

**Maintenance**

**Free Scheduled**24000 Miles  
**Maintenance:**24 Months

**Hourly Labor Rate** :\$88.42 /Hour

**Depreciation**

**Year 1:**42.76%  
**Year 2:**9.60%  
**Year 3:**7.73%  
**Year 4:**6.14%

**Year 5:**5.97%  
**Year 6:**4.86%  
**Year 7:**3.95%

**Client Name**

**Footnote**

**Vehicle Description**

2015 Chevrolet Captiva Sport 2LS(4D Utility FWD)

All results based on Vincentric data produced on Feb 24 2017 6:08PM

Report created by Michael Marsh on March 13 2017 10:08 AM

Ownership costs are estimates and actual ownership costs will vary. Vincentric makes no gaurantee or warranty, either expresses or implied, including without limitation any warranty of merchantability or fitness for a particular purpose, with respect to the data presented here.