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## COMMUNICATIONS ALERT

**January 4, 2018**

The Georgia Department of Administrative Services, State Purchasing Division, announces the extension of the statewide contract for **Networking Equipment and IT Infrastructure Products (SWC 9999-SPD-T20120501)**, with the suppliers listed below. The effective date of this extension is from **January 1, 2018** through September 30, 2018. This contract remains available as a **Convenience Contract** for all suppliers.

The suppliers' information is below:

- **Aerohive Networks, Inc. (9999-SPD-T20120501-0001)**  
Jonnette Pennington  
[jpennington@aerohive.com](mailto:jpennington@aerohive.com)  
408-470-4984 (o)  
408-316-0913 (c)

Awarded Category:

Category 3: Wireless Networking & Infrastructure Products

- **Avaya, Inc. (9999-SPD-T20120501-0004)**  
Armand Glassman  
[alglassman@avaya.com](mailto:alglassman@avaya.com)  
678-421-5147

Awarded Categories:

Category 1 Wired Networking & Infrastructure Products  
Category 2 Network Optimization & Management Products  
Category 3 Wireless Networking & Infrastructure Products  
Category 4 Security Products  
Category 5 Unified Communications (including VoIP)

- **Brocade Communications, Inc. (9999-SPD-T20120501-0005)**  
Lisa Tsois  
[Lisa.Tsois@brocade.com](mailto:Lisa.Tsois@brocade.com)  
408-333-6474  
408-202-4663

Awarded Categories:

Category 1 Wired Networking & Infrastructure Products  
Category 2 Network Optimization & Management Products  
Category 3 Wireless Networking & Infrastructure Products  
Category 4 Security Products



- **Cisco Systems, Inc. (99999-SPD-T20120501-0006)**

Lynne Coughlan  
[lcoughla@cisco.com](mailto:lcoughla@cisco.com)

Awarded Categories:

Category 1 Wired Networking & Infrastructure Products  
Category 2 Network Optimization & Management Products  
Category 3 Wireless Networking & Infrastructure Products  
Category 4 Security Products  
Category 5 Unified Communications (including VoIP)

- **Dell Marketing LP (99999-SPD-T20120501-0007)**

Katherine Dunay  
[Katherine.dunay@dell.com](mailto:Katherine.dunay@dell.com)  
512-723-0818

Awarded Categories:

Category 1 Wired Networking & Infrastructure Products  
Category 2 Network Optimization & Management Products  
Category 3 Wireless Networking & Infrastructure Products  
Category 4 Security Products

- **Extreme Networks (99999-SPD-T20120501-0009)**

Mike Swierk  
[mswierk@extremenetworks.com](mailto:mswierk@extremenetworks.com)  
603-952-5221

Awarded Categories:

Category 1 Wired Networking & Infrastructure Products  
Category 2 Network Optimization & Management Products  
Category 3 Wireless Networking & Infrastructure Products  
Category 4 Security Products

- **F5 Networks (99999-SPD-T20120501-0010)**

Bill L'Estrange  
[W.LEstrange@F5.com](mailto:W.LEstrange@F5.com)  
404-229-1406

Awarded Category:

Category 2 Network Optimization & Management Products

- **Juniper Network (99999-SPD-T20120501-0013)**

Roxanne Bieniek  
[rbieniek@juniper.net](mailto:rbieniek@juniper.net)  
603-312-8350 (c)



978-589-0636 (o)

Awarded Categories:

Category 1 Wired Networking & Infrastructure Products  
Category 2 Network Optimization & Management Products  
Category 3 Wireless Networking & Infrastructure Products  
Category 4 Security Products

- **Polycom, Inc (99999-SPD-T20120501-0015)**

Lori Shaffer

[Lori.shaffer@polycom.com](mailto:Lori.shaffer@polycom.com)

571-888-2062

Awarded Category:

Category 5 Unified Communications (including VoIP)

- **Shortel, Inc (99999-SPD-T20120501-0017)**

Ed Bowen

[ebowen@shortel.com](mailto:ebowen@shortel.com)

512-551-7132

Awarded Category:

Category 5 Unified Communications (including VoIP)

- **Hewlett Packard Enterprise Company (99999-SPD-T20120501-011A)**

Erin Tank

[erin.e.tank@hpe.com](mailto:erin.e.tank@hpe.com)

501-428-8287

Awarded Categories:

Category 1 Wired Networking & Infrastructure Products  
Category 2 Network Optimization & Management Products  
Category 3 Wireless Networking & Infrastructure Products  
Category 4 Security Products

- **Fortinet (99999-SPD-T20120501-014A)**

Sue Brent

[sbrent@fortinet.com](mailto:sbrent@fortinet.com)

408-219-0955 (m)

480-235-7700 ext. 81646

Awarded Categories:

Category 2 Network Optimization & Management Products  
Category 3 Wireless Networking & Infrastructure Products  
Category 4 Security Products



Nathan Deal  
Governor

Shawn Ryan  
Commissioner

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These contracts are currently established within Team Georgia Marketplace™. Contract information, including the Information and Benefit Sheet, can be found on the Supplier's Contract Summary Page located within Team Georgia Marketplace™ found on the DOAS State Purchasing Website.

For direct access to the site, [click here](#) and login using the Guest Credentials: **tgmguest**. Proceed to the **Catalog and Contracts** (located in the Menu Bar) **Search for Contract** [Enter Contract Number or Supplier Name]. Additionally, if you are:

- A Registered State Agency User you can access this information using the Virtual Catalog link located within PeopleSoft.
- A Registered Technical College Shopper can access this information by [clicking here](#) and entering their login credentials.
- A Registered Window Shopper can access this information by [clicking here](#) and entering the credentials provided during registration.

**QUESTIONS:** If you have any questions, please contact the contract administrator:

**Marjorie Sims, CPPB, GCPM**

Contract Management Specialist  
State Purchasing Division/Contract Management  
Georgia Department of Administrative Services

Phone: 404-656-5451

Email: [marjorie.sims@doas.ga.gov](mailto:marjorie.sims@doas.ga.gov)

For Team Georgia Marketplace™ question(s), please contact the help desk:

**Procurement Help Desk**

Phone: 404-657-6000

Fax: 404-657-8444

Email: [procurementhelp@doas.ga.gov](mailto:procurementhelp@doas.ga.gov)