Auto, Truck, Bus Parts & Maintenance Parts Management
Statewide Contract Webinar

Georgia State Purchasing Division
http://statepurchasing.doas.georgia.gov
Your Presenters

**Title:** Debra White, Category Manager (Contract Manager)

**Experience:** 16 Years of Contract Management

**Education:** Master of Arts Business Administration
CPPB, CPPO

**Contact Information:**
dwhite@doas.ga.gov
404-463-0232

**Title:** Josh Peters, NAPA Account Manager, State of GA

**Experience:** 10 years automotive parts management

**Education:** Masters in Business Administration

**Contact Information:**
Josh_Peters@GENPT.com
770-861-7752
Purpose of this Webinar

The purpose of this webinar is to:

- **Explain** the purpose of the Statewide Contract
- **Review** the benefits of the Statewide Contract
- **List** specific details related to the Statewide Contract
- **List** the benefits of the Statewide Contract
- **List** the steps you follow to find the Statewide Contract on the SPD website
- **Review** FAQs related to the Statewide Contract
- **Describe** the procedures for obtaining more information about the Statewide Contract.
Purpose

The purpose of the Auto, Truck, Bus Parts & Maintenance Parts Management Contract is to:

Provide automotive, truck, bus parts and parts inventory management at vehicle repair facilities.
# Statewide Contract Details

**About the Auto, Truck, Bus Parts & Maintenance Parts Management Contract:**

<table>
<thead>
<tr>
<th>Question</th>
<th>Answer</th>
</tr>
</thead>
<tbody>
<tr>
<td>What is the Contract Number?</td>
<td>Contract # SWC-90815</td>
</tr>
<tr>
<td>Is it a Renewal?</td>
<td>No</td>
</tr>
<tr>
<td>Does it Replace an Existing Contract?</td>
<td>Yes</td>
</tr>
<tr>
<td>What is the Contract Term?</td>
<td>3 Years</td>
</tr>
<tr>
<td>What is the Expiration Date?</td>
<td>06-17-2010</td>
</tr>
<tr>
<td>Does it Allow the Use of the P-Card?</td>
<td>Yes</td>
</tr>
<tr>
<td>Who is the Person to Contact with Questions:</td>
<td>Josh Peters</td>
</tr>
<tr>
<td></td>
<td><a href="mailto:Josh_Peters@GENPT.com">Josh_Peters@GENPT.com</a></td>
</tr>
<tr>
<td></td>
<td>770-861-7752</td>
</tr>
</tbody>
</table>
Key Benefits

The *Auto, Truck, & Bus Parts* contract benefits include:

- Expanded retail locations: over 180 in GA
- Online ordering now available
- Single supplier for auto, truck, bus and other equipment parts
- Same day delivery statewide
- Inventory and parts management program option available (eliminates inventory and associated costs)
- Significant savings (between 18%-51%) off retail pricing on select brands of hard parts
Key Benefits

Facility Maintenance Management:

- Integrated Business Solution
  - Available for qualified facilities
  - $40,000 a month in purchases
  - NAPA parts staff on site

- Reduction in parts inventory
  - Elimination of obsolete parts
  - Elimination in parts shrinkage
  - Free up capitol

- No longer need to pick up your own parts
- Field technicians can go to any NAPA store and buy parts
Where to Find this Statewide Contract

The contract is available for use through the State Purchasing Statewide Contract Index Listing under **Auto, Truck, Bus Parts & Maintenance Parts Management**

Here is the link to the Contract Index Link (copy and paste into your browser):

http://ssl.doas.state.ga.us/PRSapp/statewide/SWC90815.pdf
Where to Find this Statewide Contract

Here is how you access the State Purchasing Statewide Contract Index Listing without the link:

1. Display the State Purchasing Division website
2. Click on Services
3. Click on All Services
Where to Find this Statewide Contract

Here is how you access the State Purchasing Statewide Contract Index Listing without the link:

4. Once the All Services page displays, click Statewide Contracts
5. Once the Statewide Contracts page displays, click on Statewide Contracts Index
Where to Find this Statewide Contract

Here is how you access the State Purchasing Statewide Contract Index Listing without the link:

6. Once the Statewide Contracts Index page displays, you can choose one of the methods available to access the statewide contracts

200 Piedmont Avenue, SE, Suite 1308 West Tower
Atlanta, Georgia 30334-9010
Phone: 404-657-6000
Fax: 404-657-8444

STATEWIDE CONTRACTS

State Purchasing establishes competitive statewide contracts for a wide variety of products, services, and equipment. These contracts cover commonly used commodities such as office furniture, motor vehicles, natural gas, liquid petroleum, paint, ammunition, asphalt, and much more. In order to find the contract that best fits your needs, use the following menu of search options.

If you have questions pertaining to a specific contract, please contact the State Purchasing Buyer identified in the contract information, or contact the State Purchasing office at 404-657-6000.

MENU

Choose one of the methods below to access Statewide Contracts

- list of Statewide Contracts (Alpha order)
- list of 5 Digit NIGP codes assigned to Statewide Contracts
- Search for Statewide Contracts by keyword
- Search for Statewide Contracts by Major NIGP Category

RETURN
How to Use this Contract

• Telephone/Fax: Call local NAPA store, contact information available at:  www.napaonline.com

• Walk-in: Identify yourself as a government employee who is making a purchase under the statewide contract

• Web: once your account has been established order via www.napaprolink.com
Locate the Store Locator link
Input your address to find your local NAPA Store
NEW

NAPA PROLink

DeskTOP
- Streamlined
- Search Box
- Most popular
- Y/M/M
- VIN
- Recent Searches
- Saved Carts
- Submitted Orders
- Open cart view
- Tool Box
- Online Training
The following list provides a list of questions and answers:

<table>
<thead>
<tr>
<th>Questions</th>
<th>Answer</th>
</tr>
</thead>
<tbody>
<tr>
<td>What types of parts are covered in the contract?</td>
<td>All parts that are sold by NAPA including: Batteries, Chemicals, Shop Supplies, Tools, Heavy Duty, Medium Duty, Light Duty, Marine Parts</td>
</tr>
<tr>
<td>Do I need to contact my NAPA store?</td>
<td>Yes, you need to contact your local NAPA store to inform them that you are interested in buying parts under the state contract.</td>
</tr>
<tr>
<td>What types of pricing discounts do I get?</td>
<td><img src="image" alt="Microsoft Excel Worksheet" /></td>
</tr>
<tr>
<td>Can I buy parts on-line?</td>
<td>Yes, once you have an account set up at a NAPA store you can buy parts through Prolink.</td>
</tr>
</tbody>
</table>
FAQs

The following list provides a list of questions and answers:

<table>
<thead>
<tr>
<th>Questions</th>
<th>Answer</th>
</tr>
</thead>
<tbody>
<tr>
<td>Do I need to present any identification to the NAPA store when buying parts?</td>
<td>If you are a repair facility the store will need to have a copy of your tax exempt form on file.</td>
</tr>
<tr>
<td>Does NAPA offer any training for my technicians and service people?</td>
<td>Yes, NAPA has a full compliment of on-line training as well as field resources that can come to your facility and help train individuals.</td>
</tr>
<tr>
<td>Should I order parts through napaonline.com</td>
<td>No, online ordering is done through Prolink for the state contract</td>
</tr>
<tr>
<td>What should we do if we are already buying parts from a NAPA store?</td>
<td>Let the store manager know that you are interested in participating in the State Contract program</td>
</tr>
</tbody>
</table>
For More Information

If you have questions about this Statewide Contract:

Submit Questions to:

Email Address: debra.white@doas.ga.gov
Person to Contact: Debra White
Phone Number: 404-463-0232

This webinar:
A copy of this webinar will be posted on the SPD website on the Statewide Contracts page

Vendor Contact Information:

Email Address: Josh_Peters@genpt.com
Person to Contact: Josh Peters
Phone Number: 770-861-7752