LAMPS AND BALLAST
Statewide Contract (Re-Launch)

Statewide Contract Webinar – February 25, 2010
Your Presenter
State Purchasing Division – Statewide Contracts

Carl A. Hall, C.P.M., CPPB
Associate Category Manager

Experience
20+ Years of Procurement Experience

Education
BS – University of Tennessee, Knoxville
MBA – Madison University
JD – John Marshall Law School

Contract Information
Carl.hall@doas.ga.gov
404-657-4254
Purpose of this Webinar
State Purchasing Division – Statewide Contracts

1. EXPLAIN the purpose
2. REVIEW the benefits
3. LIST specific details of Regency Lighting’s Contract Award
4. LIST the benefits
5. FIND on the website
6. REVIEW FAQs
7. DESCRIBE how to get info
## Statewide Contract Details

*State Purchasing Division – Statewide Contracts*

<table>
<thead>
<tr>
<th>Question</th>
<th>Answer</th>
</tr>
</thead>
<tbody>
<tr>
<td>What is the Contract Number?</td>
<td>Contract # SWC-090803</td>
</tr>
<tr>
<td>Is it a Renewal?</td>
<td>No</td>
</tr>
<tr>
<td>Does it Replace an Existing Contract?</td>
<td>Yes (Replaced SWC #010727)</td>
</tr>
<tr>
<td>What is the Contract Term?</td>
<td>2 Years (Base Term)</td>
</tr>
<tr>
<td>What is the Expiration Date?</td>
<td>06/30/2011</td>
</tr>
<tr>
<td>Does it Allow the Use of the P-Card?</td>
<td>Yes</td>
</tr>
</tbody>
</table>
Key Benefits

State Purchasing Division – Statewide Contracts

Key Benefits:

• Contract pricing on CORE Items
• Competitive % Discount Off List on Non-Core Items
• Contract Includes Fixtures
• Recycling Materials
• Phone-In Orders
• Accepts P-Cards
• Delivered Pricing
Where to Find this Statewide Contract

State Purchasing Division – Statewide Contracts

1. Visit the DOAS website at [www.doas.ga.gov](http://www.doas.ga.gov)
Where to Find this Statewide Contract

State Purchasing Division – Statewide Contracts

2. Hover over the “State and Local” section
3. Click on “State Purchasing”
Where to Find this Statewide Contract

State Purchasing Division – Statewide Contracts

4. In the “Direct Links” section, click on “Statewide Contracts”
Where to Find this Statewide Contract

State Purchasing Division – Statewide Contracts

Statewide Contract Index

200 Piedmont Avenue, SE, Suite 1308 West Tower
Atlanta, Georgia 30334-9010
Phone: 404-657-6000
Fax: 404-657-8444

STATEWIDE CONTRACTS

State Purchasing establishes competitive statewide contracts for a wide variety of products, services, and equipment. These contracts cover commonly used commodities such as office furniture, motor vehicles, natural gas, liquid petroleum, paint, ammunition, asphalt, and much more. In order to find the contract that best fits your needs, use the following menu of search options:

If you have questions pertaining to a specific contract, please contact the State Purchasing Buyer identified in the contract information, or contact the State Purchasing office at 404-657-6000.

MENU

Choose one of the methods below to access Statewide Contracts

- list of Statewide Contracts (Alpha order)
- list of 5 Digit NIGP codes assigned to Statewide Contracts
- Search for Statewide Contracts by keyword
- Search for Statewide Contracts by Major NIGP Category

RETURN

Select a method to view the list of contracts and this contract will be: “Lamps, Ballasts & Fixtures”
How to use this contract

State Purchasing Division – Statewide Contracts

• 5 Suppliers Awarded Contracts Under This Statewide Contract:
  ▪ VOSS LIGHTING
  ▪ REGENCY LIGHTING
  ▪ GRAYBAR
  ▪ E. SAM JONES
  ▪ GRAINGER
Regency Lighting Overview
For more information
State Purchasing Division – Statewide Contracts

<table>
<thead>
<tr>
<th>Submit Questions To:</th>
<th>Vendor Contact Information:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Email Address:</td>
<td>Email Address:</td>
</tr>
<tr>
<td><a href="mailto:carl.hall@doas.ga.gov">carl.hall@doas.ga.gov</a></td>
<td><a href="mailto:DAVID.HIGGINS@REGENCYLIGHTING.COM">DAVID.HIGGINS@REGENCYLIGHTING.COM</a></td>
</tr>
<tr>
<td>Person to Contact:</td>
<td>Person to Contact:</td>
</tr>
<tr>
<td>Carl A. Hall</td>
<td>David Higgins, Account Representative</td>
</tr>
<tr>
<td>Phone Number:</td>
<td>Phone Number:</td>
</tr>
<tr>
<td>404-657-4254</td>
<td>800- 284-2024 Ext. 4495</td>
</tr>
</tbody>
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Questions…