



# LAMPS AND BALLAST Statewide Contract (Re-Launch)

*Statewide Contract Webinar – February 24, 2010*

# Your Presenter

*State Purchasing Division – Statewide Contracts*



**Carl A. Hall, C.P.M., CPPB**

*Associate Category Manager*

## Experience

*20+ Years of Procurement Experience*

## Education

*BS – University of Tennessee, Knoxville*

*MBA – Madison University*

*JD – John Marshall Law School*

## Contract Information

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*404-657-4254*

# Purpose of this Webinar

*State Purchasing Division – Statewide Contracts*



# Statewide Contract Details

*State Purchasing Division – Statewide Contracts*



<b>What is the Contract Number?</b>	<b>Contract # SWC-090803</b>
<b>Is it a Renewal?</b>	<b>No</b>
<b>Does it Replace an Existing Contract?</b>	<b>Yes (Replaced SWC #010727)</b>
<b>What is the Contract Term?</b>	<b>2 Years (Base Term)</b>
<b>What is the Expiration Date?</b>	<b>06/30/2011</b>
<b>Does it Allow the Use of the P-Card?</b>	<b>Yes</b>

# Key Benefits

*State Purchasing Division – Statewide Contracts*



## Key Benefits:

- Contract pricing on CORE Items
- Competitive % Discount Off List on Non-Core Items
- Contract Includes Fixtures
- Recycling Materials
- Phone-In Orders
- Accepts P-Cards
- Delivered Pricing

# Where to Find this Statewide Contract

*State Purchasing Division – Statewide Contracts*



Georgia  
Department of  
Administrative Services

Mobile Sitemap Careers Contact

Search GO Font Size: A<sup>-</sup> A A<sup>+</sup>

Advanced Search

Department of Administrative Services  
CUSTOMER FOCUSED. PERFORMANCE DRIVEN

DOAS Home About Us State and Local Suppliers Public and Non-Profit

**STATE & LOCAL**

Risk & Insurance State Purchasing

**SUPPLIER SERVICES**

Bids & Contracts Getting Started

**PUBLIC & NON-PROFIT**

Surplus Property Getting Started

**Team Georgia Marketplace**  
Changing the way we do business!

Features

**New Look, Even Better Service . . .**

It's a new virtual world for DOAS!

- Access resources for touring the site
- Take our Web site Survey
- Participate in the scavenger hunt!

1. Visit the DOAS website at [www.doas.ga.gov](http://www.doas.ga.gov)

# Where to Find this Statewide Contract

*State Purchasing Division – Statewide Contracts*



**2. Hover over the “State and Local” section**

**3. Click on “State Purchasing”**



# Where to Find this Statewide Contract

## State Purchasing Division – Statewide Contracts



Georgia Department of Administrative Services

Mobile Sitemap Careers Contact

Search GO Font Size: A<sup>-</sup> A<sup>+</sup>

Advanced Search

STATE PURCHASING

DOAS Home About Us State and Local Suppliers Public and Non-Profit

Home > State and Local > State Purchasing

EXPLORE STATE PURCHASING

Contracts

- » Knowledge Management
- » Services & Contacts
- » Process & Performance
- » Policies & Procedures
- » Procurement & Sourcing Tools
- » 7 Stages of Procurement

Team Georgia Marketplace

Changing the way we do business!

Features

- » Team Georgia Marketplace
- » Official Forms & Documents
- » Purchasing & Travel Cards
- » Purchasing Training
- » How do I... ?
- » How's my Service?
- » State Purchasing Help Desk

Contracts at the statewide and agency level offer state and local governments a variety of products and services at competitive prices. Access to Team Georgia Market Place and contract indexes.

Learn More...

News

- » Jun 24: DOAS Tucker surplus office relocates to Sloppy Floyd state offices
- » Jun 17: Ways to Save! Purchase DOAS Surplus Property – 11 Alive Video.
- » Apr 21: Governor Perdue's Press Release on the Spend Management Project

More News...

Events

- » Jul 21: Supplier Seminar
- » Aug 06: Supplier Orientation
- » Aug 11: Supplier Webinar
- » Aug 20: Supplier Seminar

More Events...

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Bookmark

Direct Links

- » Login to GPR for State & Local Entities
- » Bid Notices - GA Procurement Registry
- » Agency & University Procurement Officer List
- » eQuote
- » GA Vendor Manual
- » GA Procurement Manual
- » Statewide Contracts
- » State Use Procurement List
- » IKON Document Solutions

4. In the “Direct Links” section, click on “Statewide Contracts”



# Where to Find this Statewide Contract

*State Purchasing Division – Statewide Contracts*



200 Piedmont Avenue, SE, Suite 1308 West Tower  
Atlanta, Georgia 30334-9010  
Phone: 404-657-6000  
Fax: 404-657-8444

## STATEWIDE CONTRACTS

State Purchasing establishes competitive statewide contracts for a wide variety of products, services, and equipment. These contracts cover commonly used commodities such as office furniture, motor vehicles, natural gas, liquid petroleum, paint, ammunition, asphalt, and much more. In order to find the contract that best fits your needs, use the following menu of search options.

If you have questions pertaining to a specific contract, please contact the State Purchasing Buyer identified in the contract information, or contact the State Purchasing office at 404-657-6000.

### MENU

Choose one of the methods below to access Statewide Contracts

- [list of Statewide Contracts \(Alpha order\)](#)
- [list of 5 Digit NIGP codes assigned to Statewide Contracts](#)
- [Search for Statewide Contracts by keyword](#)
- [Search for Statewide Contracts by Major NIGP Category](#)

[RETURN](#)

PR\_StateWide\_contract\_menu

Select a method to view the list of contracts and this contract will be:  
***“Lamps, Ballasts & Fixtures”***

# How to use this contract

*State Purchasing Division – Statewide Contracts*



- **5 Suppliers Awarded Contracts Under This Statewide Contract:**
  - **VOSS LIGHTING**
  - **REGENCY LIGHTING**
  - **GRAYBAR**
  - **E. SAM JONES**
  - **GRAINGER**



# Voss Lighting Overview

# For more information

*State Purchasing Division – Statewide Contracts*



## Submit Questions To:

Email Address:

**[carl.hall@doas.ga.gov](mailto:carl.hall@doas.ga.gov)**

Person to Contact:

Carl A. Hall

Phone Number:

404-657-4254

## Vendor Contact Information:

Email Address:

**[chris.byerly@vosslighting.com](mailto:chris.byerly@vosslighting.com)**

Person to Contact:

Chris Byerly

Phone Number:

678-656-8996 (CELL)

770-438-8557 (OFFICE)

# Questions...





Georgia