



**To:** APOs and CUPOs

**AUD #25-39**

**CC:** Jim Barnaby, Deputy Commissioner, State Purchasing Division  
Mary Chapman, Deputy Division Director

**From:** Audits, State Purchasing Division

**Date:** April 30, 2025

**Re:** Audit of Exempt Purchases – POs issued in January 2025

### **Conclusion**

Overall, we did not find any major issues with exempt purchase orders (POs); however, exempt POs that had a non-exempt NIGP (National Institute of Governmental Purchasing) code did not identify the specific exemption claimed in a PO comment field in 18% of the POs sampled, as required by section 6.3.1.2. of the Georgia Procurement Manual (GPM). Exempt POs were issued for purchases that qualified as exempt under the State Purchasing Act and did not appear to be used to circumvent the bidding process. The audit team did identify some issues with NIGP codes and the use of the exempt PO type.

### **Background**

Coding a PO as exempt or “EXM” indicates the state entity is conducting the procurement outside of the procurement processes defined by the GPM. There are some exemptions where competitive bidding requirements do not apply and other exemptions where these requirements still do. Consequently, some exemptions could be used to circumvent competitive bidding requirements by claiming a PO is exempt when it is not. Section 1.2 of the GPM states:

“There are three major factors in determining whether a purchase is subject to the State Purchasing Act:

- Identity of the purchasing entity,
- Identity of the provider/seller, and
- What is being procured.”

These factors are explained in greater detail in the paragraphs below.

#### *Identity of the purchasing entity*

As an example of an exemption based on the identity of the purchasing entity, the Georgia Department of Transportation is exempt from the State Purchasing Act for contracts for construction, public works, and services ancillary to the construction and maintenance of a public road. In this instance, coding the PO as exempt does not necessarily mean that competitive bidding is not required or has not occurred; rather, the procurement process was not conducted pursuant to the State Purchasing Act. These types of exemptions are summarized in table 1.3 in section 1.2.1.2. of the GPM.

### *Identity of the provider/seller*

An example of an exemption based on the identity of the provider/seller includes contracts for services only with non-profit entities. These types of exemptions are covered in table 1.4 in section 1.2.2. of the GPM.

### *What is being procured*

For exemptions based on what is being procured, SPD has established a list of NIGP codes to assist agencies in coding and identifying these specific commodities and services. This list is referred to as the NIGP code exempt list and is referenced in section 1.2.4. of the GPM. The NIGP code exempt list does not necessarily include commodities or services that may only be exempt for select agencies. Further, the NIGP code exempt list is not applicable when the exemption is based on the identity of the purchasing entity or the identity of the provider/seller. Last, section 1.2.3. of the GPM provides further guidance on the use of exempt NIGP codes where goods and services are exempt from competitive bidding but are not designated by a specific exempt NIGP code.

The audit scope and methodology used in this audit are summarized in **Appendix A**.

## **Audit Summary**

For January 2025, SPD Audits identified every PO coded as an exempt purchase across the enterprise with a dollar amount of \$25,000 or greater. This resulted in 354 POs that totaled \$80.2 million. These 354 POs represented 13% of all exempt POs for January 2025.

## **Audit Objectives**

1. Do exempt POs meet the requirements of the GPM?
2. How many exempt POs use exempt NIGP codes?
3. How many exempt POs use other (non-code) exemptions?

As part of the audit, we reviewed POs classified as exempt to determine if the PO met the requirements of the GPM. For exempt POs, section 6.3.1.2. (Table 6.6) of the GPM requires the “specific exemption being claimed must be identified in the PO comment field if the use of exempt NIGP codes is not applicable.”

## **Audit Issues**

In January 2025, 2,650 POs totaling \$87.7 million were coded exempt.<sup>1</sup> Of these POs, 354 POs were \$25,000 or more. These 354 POs totaled \$80.2 million, or 91% of all exempt POs issued in January 2025.

SPD Audits found that:

- 170 (48%) of the 354 POs sampled were exempt through the use of an exempt NIGP code on the PO. These POs that were exempt by NIGP code totaled \$17.3 million (22%) of the \$80.2 million of POs reviewed.
- 184 (52%) POs sampled did not use an exempt NIGP code on the PO. These POs totaled \$62.9 million (78%) of the \$80.2 million of POs reviewed.

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<sup>1</sup> Please see Appendix A for audit background, scope, and methodology.

## **POs without an exempt NIGP Code**

POs that do not use an exempt NIGP code are required to identify the specific exemption in the PO comments field (at the header or line level of the PO). In the audit sample, 157 (85%) of the 184 POs (that did not use an exempt NIGP code) had the exemption stated in the PO comments field or in documentation attached to the PO. These POs totaled \$60.7 million (97%) of the \$62.9 million of POs reviewed without an exempt NIGP code. Of the 157 POs where a specific exemption was claimed, SPD Audits found the following:

### Non-Profit Entity

Seventy-one (47%) of these POs claimed the “non-profit” exemption. Section 1.2.2. of the GPM allows non-profit entities to be exempt from the State Purchasing Act but for services only. The audit team reviewed these POs to determine if the non-profit provided services. After reviewing these POs, we determined the POs used a service NIGP code, i.e., a NIGP code beginning with 9, to indicate a service was provided. The POs reviewed were verified to be for the procurement of services as required per section 1.2.2. of the GPM.

### Technical Instruments

Thirty-eight (25%) of these POs claimed the “technical instruments” exemption. These exemptions appeared to be for purchases of technical instruments and supplies. Technical instruments and supplies are exempt from competitive bidding requirements in section 1.2.3.2. of the GPM.

### Subaward

Twenty-five (16%) of these POs claimed exemption based on being “subawards”. When awarding, sub-awarding, passing-through, and distributing grants funds to a subgrantee - this activity is outside the purview of the Department of Administrative Services. While the grant process itself may be competitive in nature, the distribution of grant funds by a state entity to a subgrantee, via a purchase order, is not subject to the State Purchasing Act. APOs/CUPOs should consult with their legal, fiscal and program staff in addition to the applicable grantor or oversight entity for additional guidance related to grant subawards.

### Direct Resale

Seventeen (11%) of these POs claimed the “direct resale” exemption. Direct resales through a state entity operated service, such as, a bookstore or cafeteria are exempt from the State Purchasing Act.

### NIGP Code

Two (1%) of these POs claimed an NIGP Code as an exemption. The NIGP code cited on two POs was 96377 for sponsorships, all types, which is an exempt NIGP code. The NIGP code cited on one PO was 97165 for room rental or lease for conferences, seminars, etc., which is an exempt NIGP code.

### Professional Services

Two (1%) of these POs claimed the “professional services” exemption. Professional services provided under these POs appear to fall under Section 1.2.3.1 of the GPM, which are exempt goods/services by NIGP code.

### Other Exemptions Claimed

Two (1%) of these POs claimed other exemptions not specifically listed in the GPM. These exemptions were as follows:

- On one PO, student funds were claimed as an exemption. The NIGP code used on the PO was 96205 for amusement and entertaining services, including performing arts professionals and DJ services, which is not an exempt NIGP code. This event is hosted by a university for its students and the event is paid for by the students.
- One PO was for study abroad, which was claimed as the exemption. The NIGP code used on the PO is 99900, which is not a valid NIGP code. It appears that the services on the PO are exempt under the exempt NIGP code of 96288 for travel, non-local, provided by third party.

For the remaining 27 (15%) of the 184 POs, the exemption claimed was not stated in the PO comments field. These POs totaled \$2.1 million of the \$62.9 million of POs reviewed without an exempt NIGP code. This requirement is important since, in most cases, it is known why the good or service is exempt.

### **Other issues noted**

In our sample of 354 POs, SPD Audits also identified issues with PO types, which are summarized below.

#### PO types

There were some instances where a different PO type than exempt could have been used. These are summarized below.

- Intergovernmental agreements (IGA): Twelve POs totaling \$955,532 were issued to another government entity. In these instances, “IGA” for intergovernmental agreements should be used as the PO type.
- Agency Contract (AC): Three POs totaling \$361,097 for contracts related to a prior sole source posting. In this instance, “AC” for Agency Contract should be used as the PO type.

### **Recommendations**

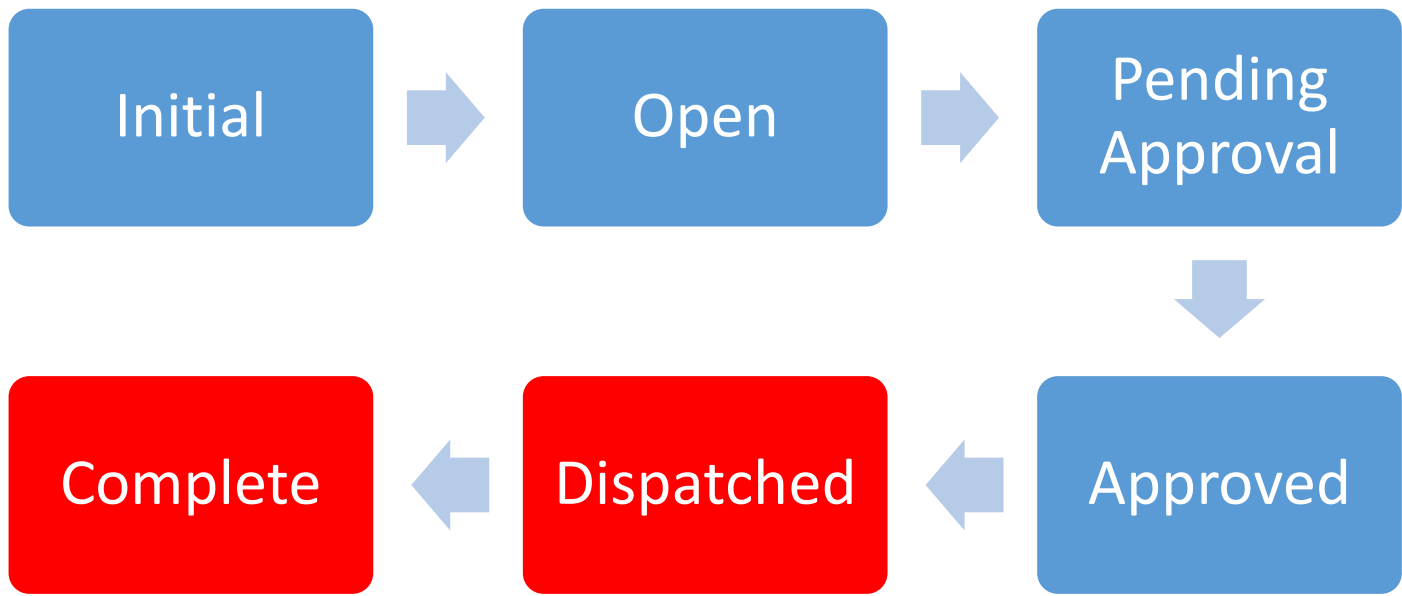
1. SPD will issue a communication for APOs/CUPOs regarding best practices with exempt POs and reiterate the importance of citing the exemption claimed in the PO comments field as required by section 6.3.1.2. of the GPM if an exempt NIGP code is not used on the PO.
2. State entities should periodically review their exempt PO activity to ensure that their internal procedures and practices remain consistent and compliant with the practices permitted by the State Purchasing Act and all parts of section 1.2 of the GPM. This review should include analyzing existing long-term purchasing practices and relationships and allow the state entity to quickly identify the nature of the exemptions being claimed and the section of the GPM being applied.

## Appendix A

### Audit Background, Scope, and Methodology

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This audit is of purchase orders (POs) issued in January 2025 - PO dates between January 1, 2025, through January 31, 2025. The purchase type codes, PO amounts, and PO dates were current as of the date the PO queries were run, which was in February 2025. The PO queries come from different financial systems. Except for the Georgia Institute of Technology, which uses Workday, all other audited state entities use PeopleSoft for their financial system. It is not the same instance of PeopleSoft since each instance is configured differently. The objective of the audit was to audit POs issued or dispatched. Since the PO queries are run from different financial systems, the terminology used to indicate the PO status varies. For TGM entities, the PO life cycle consists of the following steps:



Only those POs in the stage of dispatched or complete were included in this audit. Phases, before dispatched, represent the internal approval process a state entity uses before the PO is sent to the supplier. For the TGM entities, this is known as dispatched. Complete is the status used when the PO is closed and can no longer be modified or used.