

# Procurement Huddle

July 23, 2025

## Presenters



Madhavi Bhagam IT Developer



**Mary Chapman**SPD Deputy Division Director



**Rebecca Krystopa**Policy Operations Manager



**Carrie Steele**SPD Agency Sourcing

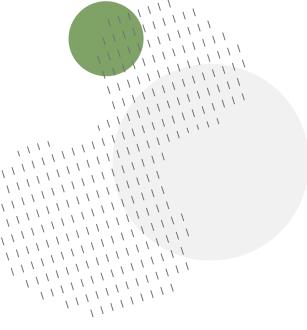


**Alexandra Stewart** Senior Category Manager



**Kiaja Williams** TGM BA Manager

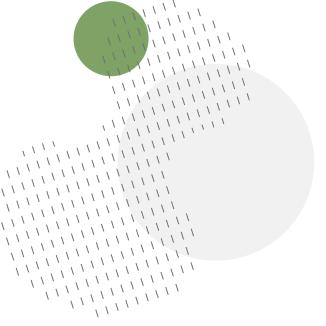




# Strategic Sourcing Agenda

- Key Benefits and Changes
- System Demo





# Strategic Sourcing Benefits and Changes



## What is Strategic Sourcing

## **DEFINITION:**

Strategic sourcing is a key procurement activity to support the state's selection of suppliers to provide quality goods, services and technology at competitive pricing. Strategic sourcing encompasses the state's competitive solicitation process.

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The Sourcing module of the GA@WORK Marketplace is used to create, publish, manage, and award solicitations, which are also called sourcing events.

#### What types of events are managed through the Sourcing module?

The most common types of sourcing events include:

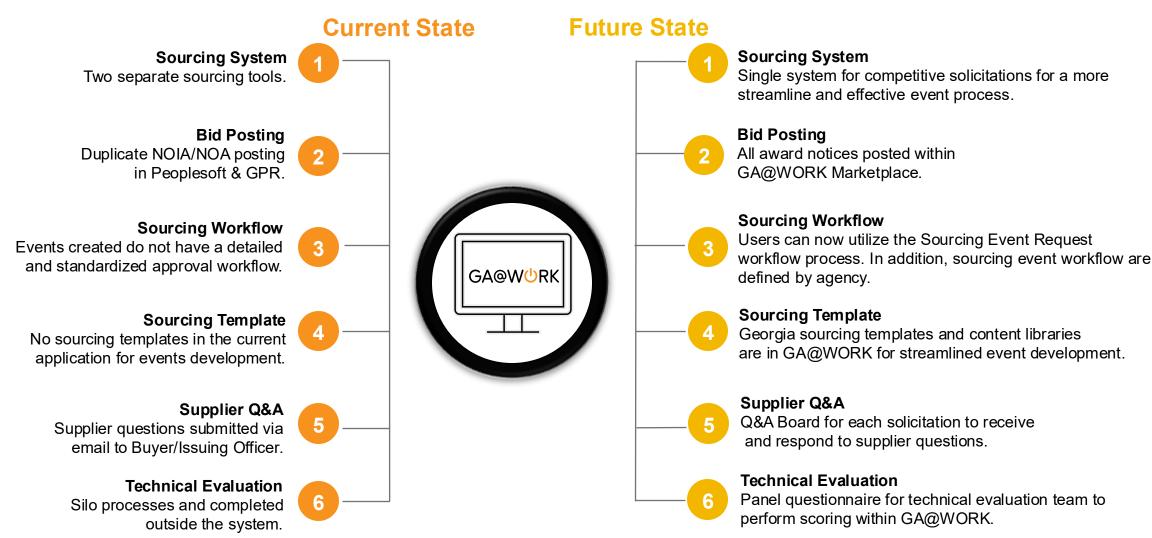
- Requests for Information (RFI)
- Requests for Quotes (RFQs)
- Requests for Proposals (RFPs)
- Requests for Qualified Contractors (RFQCs)

The Sourcing module is designed to support some agency-specific event types, such as the Statement of Need process for the Georgia Technology Authority.

Pro Tip: Sole source notices and cooperative purchasing notices are not managed through the Sourcing module. The buyer must create and manage these public notices directly through the Georgia Procurement Registry.

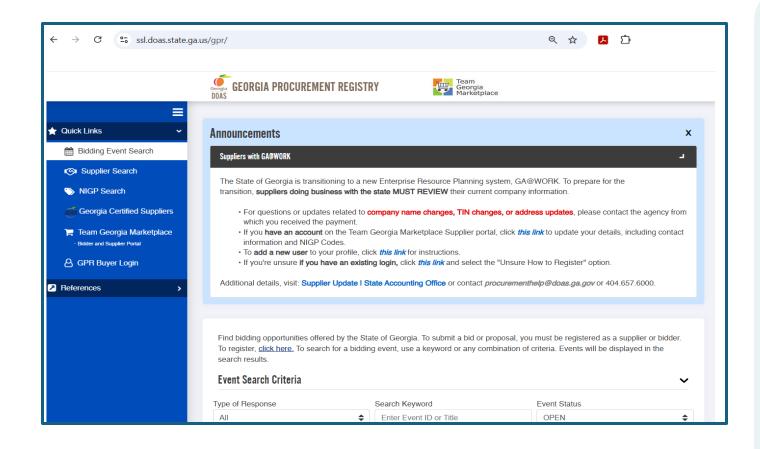


# Key changes and benefits





# Georgia Procurement Registry



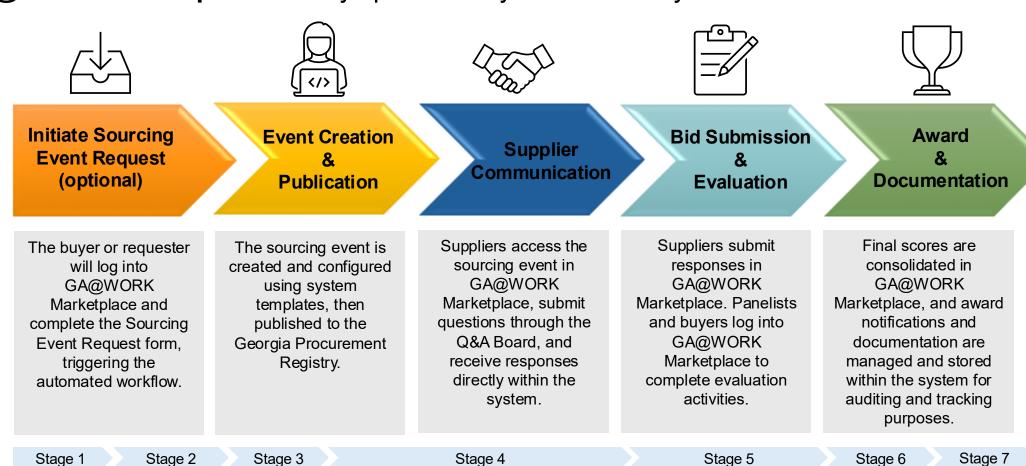
## **Important to Note:**

- The Georgia Procurement Registry (GPR) is not going away.
- Events published through Sourcing are visible on GPR.
- Use GPR to conduct sole source and cooperative purchasing notices.



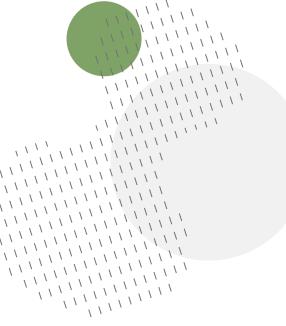
# Sourcing Process Flow

This is a basic overview of a process flow in Strategic Sourcing. Work with your state entity and in **GA@WORK Marketplace** for any specifics to your state entity.





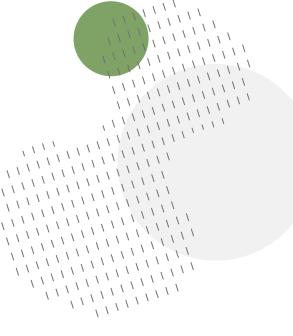
Sourcing Stages



# Strategic Sourcing System Demo

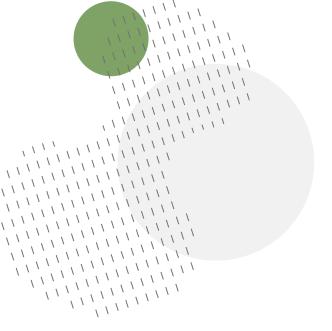












# Reminders



## Mark your calendar!

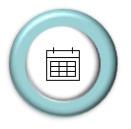


Learning Cutover Transition
September 15, 2025



## **Upcoming Procurement Huddles**

- August 27, 2025
- October 22, 2025



GA@WORK Go Live October 1, 2025

## **Helpful Links:**

- Register for upcoming Huddle Meetings
- Access previous Huddle Meetings
- Access previous APO/CUPO Meetings



# GA@WORK Resource Library

#### **Video Series**

Provides brief sneak peeks into the features, capabilities and processes.

### **Training Support Center**

Help explain the training experience for end-users.

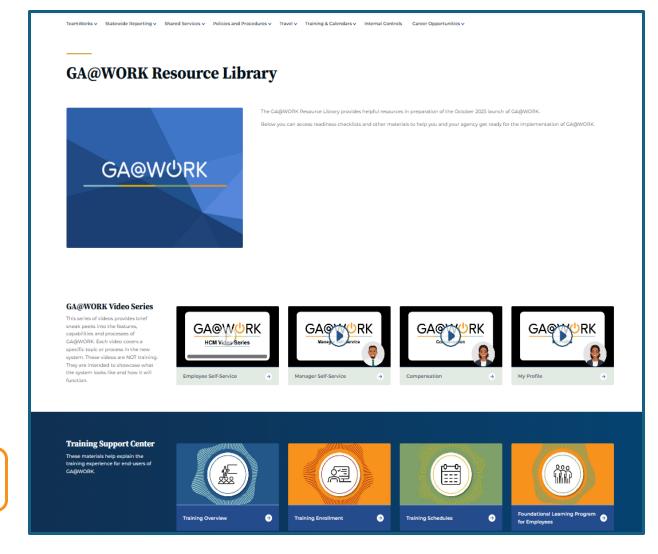
### **Agency Readiness Checklists**

Tool listing tasks for agencies to complete by month.

### **Coming soon**

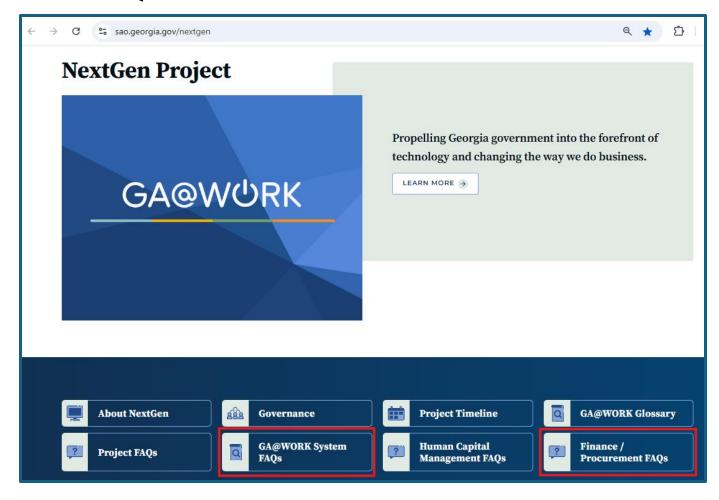
Helpful toolkits and training preparation materials.

https://sao.georgia.gov/gawork-resource-library





## **FAQs**



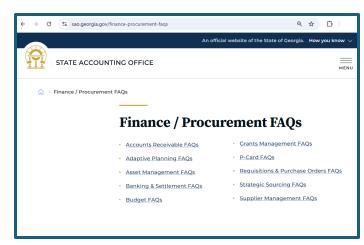
SAO Website:

https://sao.georgia.gov/nextgen





GA@WORK FAQs: <a href="https://sao.georgia.gov/nextgen">https://sao.georgia.gov/nextgen</a>



FIN/PRO FAQs:

https://sao.georgia.gov/finance-procurement-faqs

# GA@WORK stay in the know!



Send any questions to Nextgen Support (select General Question) https://service.doas.ga. gov/app/AskNextgenSu pport



Check out the NextGen website: sao.georgia.gov/NextGen



Subscribe and read the monthly NextGen Newsletter



Follow us on LinkedIn:

@ GA State
Accounting Office

@ Georgia DOAS State Purchasing Division



# GA@WORK contact us!

Program/Project	Email	Contact if you	When you'll hear from us
NextGen	nextgen@sao.ga.gov	<ul> <li>Have general questions about the NextGen project, or GA@WORK</li> <li>Need change management support</li> <li>Have questions about training</li> <li>Want to submit questions to our FAQ list</li> </ul>	<ul><li>Meeting invitations (Townhalls, NCN)</li><li>Project updates</li><li>Information requests</li></ul>
NextGen PMO	nextgen_pmo@sao.ga.gov	Are responding to a meeting invitation	Meeting invitations (project activities)



# GA@WORK contact us!

Initiatives	Email	Contact if you	When you'll hear from us
NextGen Data Validation	nextgen_datavalidation@sao.ga.gov	<ul> <li>Need to submit data validation resources</li> <li>Need to submit data validation completion</li> <li>Need assistance in completing requests</li> <li>Have questions about the validation process</li> </ul>	<ul> <li>Resource requests</li> <li>Information and updates</li> <li>Meeting invitations (e.g., kickoff/support)</li> </ul>
NextGen FDM	nextgen_fdm@sao.ga.gov	<ul> <li>Need to submit Foundation Data Model (FDM) resources</li> <li>Need assistance in completing requests</li> <li>Have questions about FDM</li> </ul>	<ul> <li>Information requests and updates</li> </ul>
NextGen Sourcing/Procurement	agency.sourcing@doas.ga.gov	<ul> <li>Need to submit procurement resources</li> <li>Need to submit completed procurement or sourcing requests</li> <li>Have questions about contracts</li> <li>Need assistance in completing procurement requests</li> <li>Have questions about the procurement process</li> </ul>	<ul> <li>Resource requests</li> <li>Information and updates</li> <li>Meeting invitations (e.g., kickoff/support)</li> </ul>
NextGen Security Role Mapping	nextgen_secmap@sao.ga.gov	<ul> <li>Need to submit Security Role Mapping resources</li> <li>Need to submit completed security role mapping requests</li> <li>Need assistance in completing requests</li> <li>Have questions about the security role mapping process</li> </ul>	<ul> <li>Resource requests</li> <li>Information and updates</li> <li>Meeting invitations (e.g., kickoff/support)</li> </ul>



# GA@WORK contact us!

Initiatives	Email	Contact if you	When you'll hear from us
NextGen Supervisory Organization (Sup_Org)	nextgen_suporg@sao.ga.gov	<ul> <li>Need to submit supervisory organization resources</li> <li>Need to submit completed supervisory organization data requests</li> <li>Need assistance in completing requests</li> <li>Have questions about the supervisory organizations</li> </ul>	<ul> <li>Resource requests</li> <li>Information and updates</li> <li>Meeting invitations (e.g., kickoff/support)</li> </ul>
NextGen Testing	nextgen_testing@sao.ga.gov	Need to submit SIT or UAT testing resources     Have questions about the testing process	<ul><li>Resource requests</li><li>Information and updates</li><li>Testing invitations</li></ul>
NextGen Training	nextgen_training@sao.ga.gov	<ul> <li>Need to submit any pre-go live training related questions</li> <li>Need to submit any follow up required</li> <li>Need assistance in completing requests from the training team</li> </ul>	<ul> <li>Resource requests</li> <li>Information and updates</li> <li>Meeting invitations (e.g., kickoff/support)</li> </ul>



# SPD stay in the know!

Please use the following mailboxes to submit questions and requests:

procurementhelp@doas.ga.gov	Technical issues with the Georgia Procurement Registry, JAGGAER Sourcing Director or Team Georgia Marketplace™	
spdpolicy@doas.ga.gov	Questions regarding the Georgia Procurement Manual, special approvals, etc.	
cardprograms@doas.ga.gov	Questions regarding the Statewide Purchasing Card (PCard) program, plan amendments, and special approvals	
Georgia.learning@doas.ga.gov	Questions about training, requests for access, issues with Learning Management System (LMS)	
Doas.audits@doas.ga.gov	Questions about audits, etc.	
Agency.sourcing@doas.ga.gov	Requests for assistance with solicitations, requests to exceed DPA, approval of sole sources more than \$500,000, etc.	

