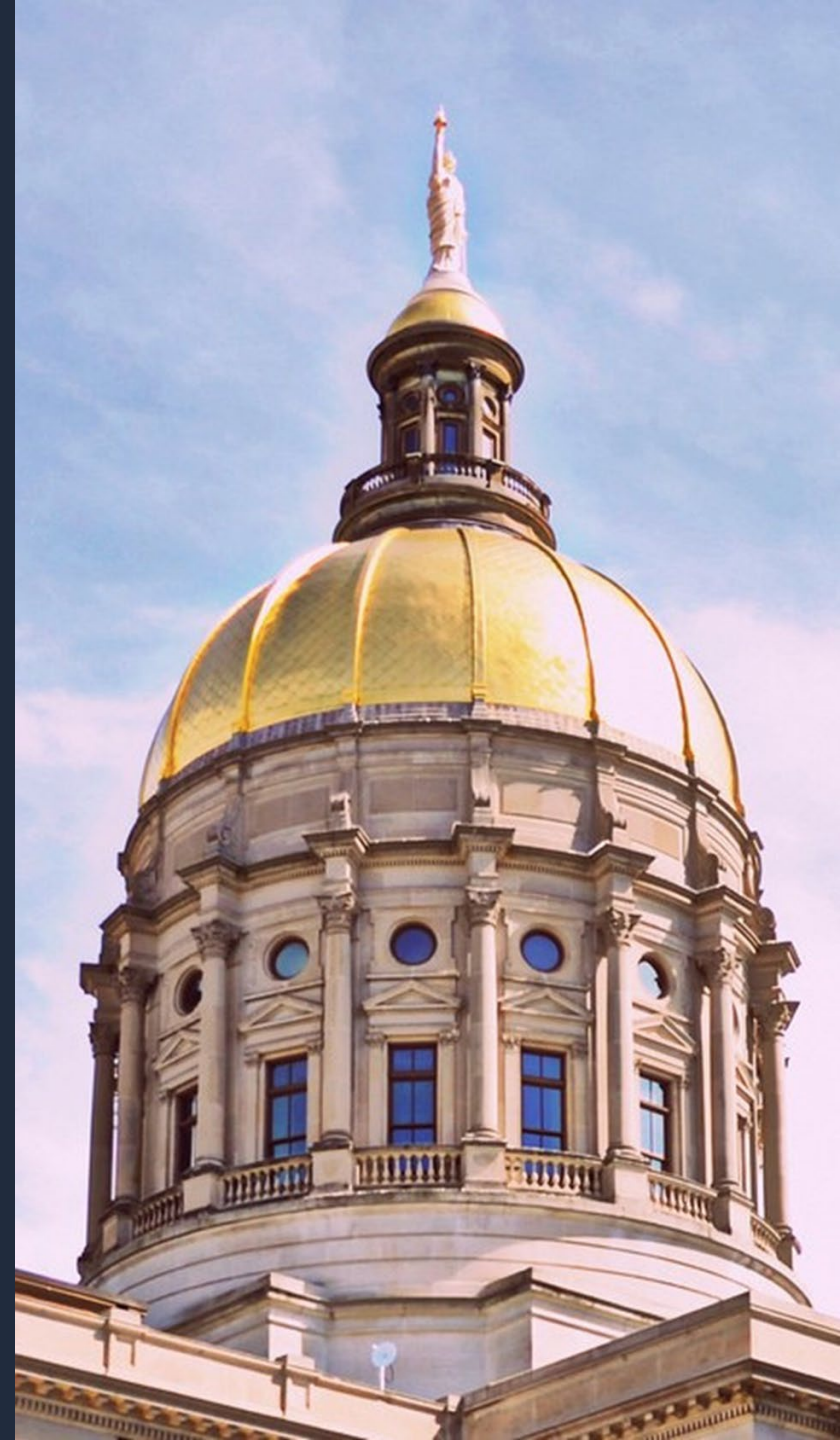


GPM Updates for GA@WORK Implementation

July 8, 2026



Agenda

- SPD Official Announcement #26-08
- Implementing GA@WORK and GA@WORK Marketplace
- Updates to Purchase Order Types
- RFP Validation and Negotiation Process Clarifications
- Training Updates
- Closing and Reminders

Official Announcement

#26-08

What you need to know!



[Official Announcement #26-08](#)



New procurement tools and
related updates for GA@WORK



Effective **July 1, 2026**



spdpolicy@doas.ga.gov

Purchasing Law, Administrative Rules and Policies
Purchasing Law, Rules and Policies Overview
GPM Archives, Policies and Official Announcements
Attorney General Advice
Georgia Preference Laws
Suspended and Debarred Suppliers

GPM Archives, Policies and Official Announcements

The Georgia Procurement Manual (GPM) provides operational and administrative rules derived from the laws set forth by the Georgia Code. The rules are an authorized legal extension, bearing the same weight, significance, and effect as Georgia law.

The GPM is updated annually for the convenience of its users and in accordance with changes in Georgia laws and to implement improvements to procedures. Between annual updates, the State Purchasing Division might issue Official Announcements to provide procedural and informational guidelines and instructions. Official Announcements might result in revisions to the GPM.



**State of Georgia
Department of Administrative Services
State Purchasing Division**

Official Announcement # 26-08

DATE: June 30, 2026

TO: State of Georgia Procurement Professionals

FROM: Carrie Steele, Deputy Commissioner of State Purchasing, DOAS 

RE: Policy Updates for Implementation of GA@WORK

The Department of Administrative Services (DOAS) State Purchasing Division (SPD) announces revisions to the [Georgia Procurement Manual](#) (GPM) resulting from the implementation of the State of Georgia's new enterprise resourcing planning system, GA@WORK, effective **July 1, 2026**. In addition, SPD is announcing policy updates to certain solicitation evaluation activities and negotiation authority to align with approved practices.

Key revisions are summarized below and detailed in the attached Summary of Georgia Procurement Manual Changes Table (Attachment 1):

1. **New Procurement Tools:** Effective July 1, 2026, Team Georgia Marketplace™ is being replaced by the State of Georgia's new enterprise resource planning system, GA@WORK. GA@WORK delivers a suite of procurement tools.
 - a. **Procure-to-Pay:** GA@WORK offers core procure-to-pay functionality for all state entities onboarded to GA@WORK Financials.
 - b. **Statewide Contracts and the Virtual Catalog:** All state entities onboarded to GA@WORK Financials will experience online shopping of statewide contracts available from the virtual catalog via GA@WORK Marketplace. All other state entities and local government will retain public access to view statewide contracts.
 - c. **Sourcing:** GA@WORK Marketplace provides a single platform for sourcing activities by all state entities, including the University System of Georgia. The Sourcing module is integrated with the Georgia Procurement Registry and supports Requests for Information, Requests for Quotes, Requests for Qualified Contractors and Requests for Proposals.

- d. **Contract Management:** GA@WORK Marketplace provides core contract management functions for all state entities onboarded to GA@WORK Financials.
 - e. **Bidder Registration, Business Certification, Online Bidding and Contracts:** GA@WORK Marketplace for Suppliers provides online bidder registration, access to DOAS' Business Certification Program, bidding and access to contracts awarded through the Contracts module.
 - f. **Learning:** DOAS is sunsetting its legacy learning management system, Team Georgia Learning. Effective July 1, 2026, SPD's procurement training courses will be available via GA@WORK Learning. All state entities onboarded to GA@WORK Human Capital Management will have direct access to GA@WORK Learning. All other state entities, including the University System of Georgia, and local government will have access via the External Learner Registration Application (ELRA). DOAS will release email communications to existing external learners on a rolling basis following go-live with information about how to access ELRA.
2. **Legacy Systems and Templates:** SPD is removing all references to legacy systems, including Team Georgia Marketplace™, Team Georgia Learning and eSource. SPD is also archiving certain solicitation templates and forms which are either no longer applicable or replaced by SPD smart forms or new functionality available within GA@WORK Marketplace.
 3. **Purchase Order (PO) Type Codes:** SPD is refining the use and application of PO type codes in GA@WORK Financials as noted in GPM Table 6.6. SPD will publish a new quick reference guide SPD-AP017 GA@WORK Purchase Order Type Quick Reference Guide for GA@WORK Financials users.
 4. **Request for Proposals (RFP) Validation Process:** To align with best practices and existing processes, SPD is revising GPM Table 5.6 General Overview of Technical Evaluation to clarify that validation is a process led by the issuing officer through one or more meetings.
 5. **RFP Negotiation Process and Authority:** To align with existing processes, SPD is revising the GPM to clarify that (a) completing the "Strength Weakness Opportunity and Threats" Analysis, Cost Analysis and Desired Outcomes Document is at the issuing officer's discretion and (b) state entity issuing officers have authority to conduct RFP negotiations provided the issuing officer has completed SPD's RFP and negotiation training certifications.
 6. **Training:** SPD has revised and updated references to supplier system training and removed reference to the Team Georgia Marketplace™ training certification for state employees.

SPD will incorporate these revisions into a future update of the [Georgia Procurement Manual](#), which will be announced separately. SPD will conduct a webinar to review these changes. Please distribute this Official Announcement internally. For any questions related to this Official Announcement, please contact spdpolicy@doas.ga.gov.



Attachment 1

Summary of Purchasing Policy Changes Effective July 1, 2026

NOTE: This table summarizes changes to purchasing policy and processes within the Georgia Procurement Manual (GPM) as announced through Official Announcement #26-08 Policy Updates for Implementation of GA@WORK. In the event of any conflict between this table and the GPM (once published), the revised GPM shall govern.

1 Introduction and General Overview

1.	I.3.3. Supplier Registration SPD provides a web-based registration system which enables suppliers to register with the state of Georgia through Team Georgia Marketplace™ <u>GA@WORK Marketplace for Suppliers</u>. Team Georgia Marketplace™ <u>GA@WORK Marketplace for Suppliers</u> is provided by SPD and its partners and serves as an online tool to support various state purchasing functions, including registration of suppliers, <u>application for business certification</u>, advertisement of contract opportunities, electronic bidding and contracts management. Suppliers must register in this system to do business with the state and participate in any electronic solicitations hosted through Team Georgia Marketplace™ <u>GA@WORK Marketplace for Suppliers</u>. Suppliers can access key information about Team Georgia Marketplace™ <u>GA@WORK Marketplace for Suppliers</u>, including training information to facilitate the use of the <u>system on the DOAS website</u>. 2 - General Information - Training Materials 3 Suppliers maintaining active registrations with Team Georgia Marketplace™ <u>GA@WORK Marketplace for Suppliers</u> may take advantage of certain premium services offered by SPD, such as automatic email notification of new contract opportunities posted by state entities. To take advantage of the automatic email notification feature, the registered supplier
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Attachment 1

1

Summary of Changes per Chapter and Section

2

Text removed identified in red font with strike-through

3

Text added identified with double-underline

Georgia Procurement Manual

- The Georgia Procurement Manual has **NOT** yet been updated with these revisions
- The DOAS website currently displays **GPM V12 Effective February 2026**
- However, SPD is working to apply these revisions and republish a new version of the GPM. A communication will be released once these revisions are completed.
- In the interim, please reference SPD Official Announcement #26-08.
- Please submit any questions to spdpolicy@doas.ga.gov
- Access to GPM and Announcements: <https://doas.ga.gov/state-purchasing/purchasing-law-administrative-rules-and-policies/gpm-archives-policies-and-official-announcements>

Implementing GA@WORK and GA@WORK Marketplace

New Procurement Suite of Tools

A modern experience for procure-to-pay, sourcing, contracts and supplier registration

GA@WORK Marketplace



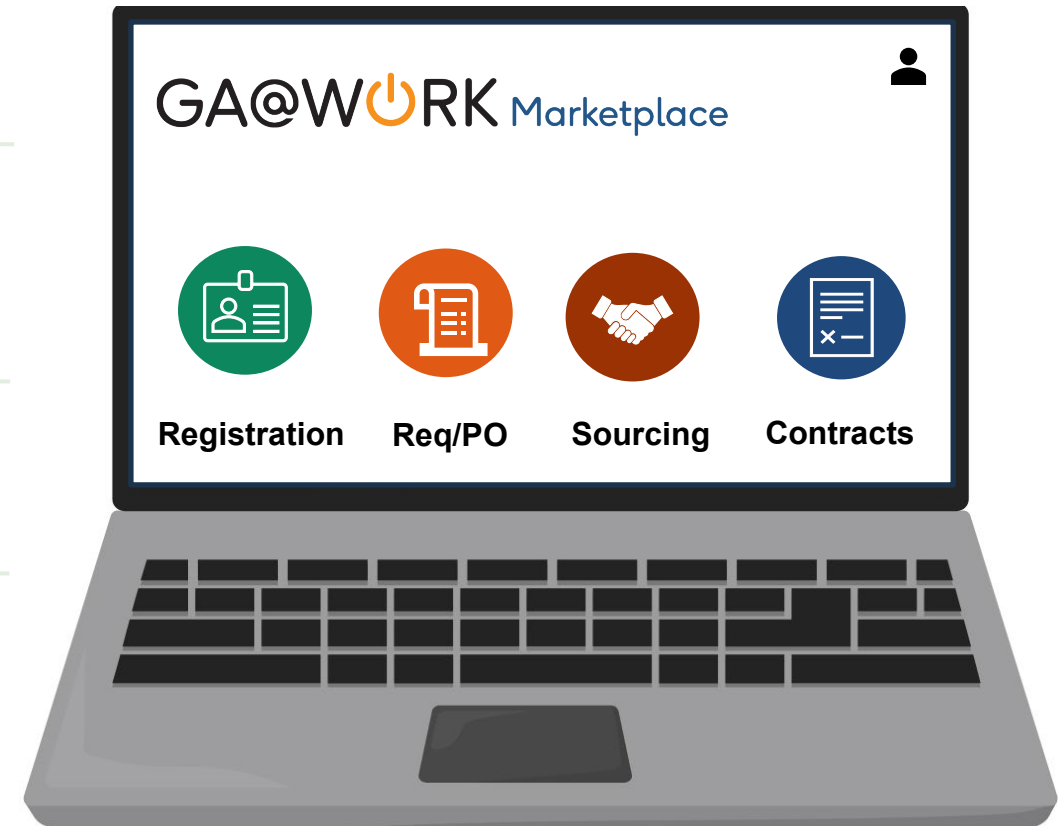
Launched July 1, 2026



Accessible from the DOAS website



Replaces Team Georgia Marketplace™
and TeamWorks



GA@WORK and GA@WORK Marketplace

GA@WORK Marketplace is provided by SPD and its partners and serves as an online tool to support various state purchasing functions, including registration of suppliers, application for business certification, advertisement of contract opportunities, electronic bidding, and contracts management. SPD intends GA@WORK Marketplace to be the primary vehicle for all solicitations conducted by SPD and state entities.

The Georgia Procurement Manual (Operational Chapter) identifies applicable policy for use of GA@WORK Procure to Pay and GA@WORK Marketplace, including eProcurement, the Virtual Catalog or the statewide contracts, Sourcing, and Contracts. The APO/CUPO of each state entity is responsible for ensuring all users (requestors, approvers, buyers, sourcing event buyers, P-Card holders, etc.) adhere to applicable policy.

Procurement Functionality

Procure-to-Pay

GA@WORK offers core procure-to-pay functionality for all state entities onboarded to GA@WORK Financials.

Statewide Contracts and the Virtual Catalog

All state entities onboarded to GA@WORK Financials will experience online shopping of statewide contracts available from the virtual catalog via GA@WORK Marketplace. All other state entities and local government will retain public access to view statewide contracts.

Sourcing

GA@WORK Marketplace provides a single platform for sourcing activities by all state entities, including the University System of Georgia. The Sourcing module is integrated with the Georgia Procurement Registry and supports RFIs, RFQs, RFQCs, and RFPs.

Procurement Functionality (continued)

Contract Management

GA@WORK Marketplace provides core contract management functions for all state entities onboarded to GA@WORK Financials.

Suppliers

GA@WORK Marketplace for Suppliers provides online bidder registration, access to DOAS' Business Certification Program, bidding and access to contracts awarded through the Contracts module.

GA@WORK Procurement Website

Audiences



Procurement Professionals

- > [Access GA@WORK Procurement Systems](#)
- > [GA@WORK Support Portal](#)
- > [Resources for Local Governments](#)
- > [Resources for State Entities](#)



Suppliers and Statewide Contract (SWC) Suppliers

- > [Access GA@WORK Procurement Systems](#)
- > [Resources for Suppliers and SWC Suppliers](#)



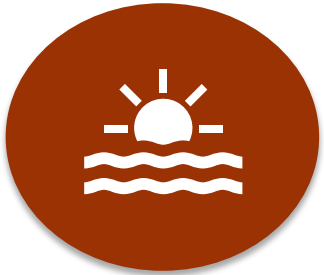
Launched July 1, 2026



Training and support resources for state procurement professionals and suppliers

<https://doas.ga.gov/gawork-procurement>

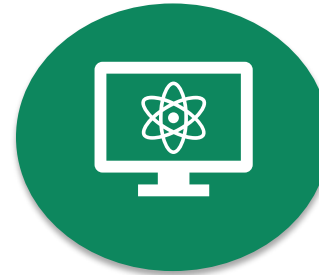
Learning Management System



DOAS is sunsetting its legacy learning management system, **Team Georgia Learning**.



Effective **July 1, 2026**, SPD's procurement training courses are available via **GA@WORK Learning**.



All state entities onboarded to **GA@WORK HCM** will have direct access to **GA@WORK Learning**.



All other state entities, including the University System of Georgia, and local government will have access via the External Learner Registration Application (ELRA).

External Learner Registration Application (ELRA)



What is the ELRA and who is it for?

Web-based application designed for **external learners** who need access to GA@WORK Learning.
To learn more about external learners, visit the newly published [DOAS Enterprise Learning webpage](#).

Two Key Functions: Creating vs. Activating a GA@WORK Learning Account with the ELRA

Creating a GA@WORK Learning Account



- Designed for external learners with no prior training history inside of the DOAS legacy learning management system, Team Georgia Learning.
- Will register as a **New User** on the ELRA website. The link to the ELRA website will be made available on the DOAS Enterprise Learning webpage on August 1, 2026.

Activating a GA@WORK Learning Account



- Designed for existing external learners who have a training history inside of the DOAS learning management system, Team Georgia Learning.
- Will NOT register as a New User. Instead, these learners will utilize the **Activate Account** feature on the ELRA website.
- USG and GDOT learners will receive an account activation email from **elra@doas.ga.gov** on **July 8, 2026**, that contains key instructions & walkthrough demo to help learners successfully activate their GA@WORK Learning account.



Questions? Submit a [Learning Help ticket](#).

External Learner Registration Application (ELRA)

1 New external learners should navigate to the **New User** button to create a GA@WORK Learning account (applicable to external learners with no training history inside of Team Georgia Learning).

1a After navigating to the New User button, external learners will be taken to the **New External User Registration** page. Here, they can then create a new GA@WORK Learning account by following the on-screen instructions and prompts.

2 Existing external learners should navigate to the **Activate Account** link to activate their GA@WORK Learning account (applicable to external learners with previous training history inside of Team Georgia Learning).

NOTE: Complete account activation instructions will be emailed to these external learners between July 8 – August 12 from elra@doas.ga.gov.

The image displays two screenshots of the GA@WORK External Learner Registration Application (ELRA) interface. The top screenshot shows the 'Welcome to External Learner Registration Application (ELRA)' page. It features a 'New User' button (labeled 1) and a 'Completed training before (DOAS LMS)? Activate Account' link (labeled 2). A red arrow points from the 'New User' button to the bottom screenshot. The bottom screenshot shows the 'New External User Registration' page (labeled 1a), which contains a registration form with fields for Email Address, First Name, Middle Name/Initial, Last Name, Date of Birth, Identity Type, State, Driver's License Number, Company (Affiliation), Learner Type, Mailing Address Line 1, Mailing Address Line 2, and City. A sidebar on the left of the bottom screenshot lists navigation options: Home, Already enrolled? Login at GA@WORK, New User? (highlighted), Forgot Username? Recover account, and a Manage Profile link at the top right.

GPM Updates – Global Revisions to Systems



Legacy Systems

SPD is removing all references to legacy systems, including Team Georgia Marketplace™, Team Georgia Learning and eSource.



New Systems

SPD is adding reference to our new procurement tools, including **GA@WORK** and **GA@WORK Marketplace**.

GPM Updates – Legacy Forms and Templates



Legacy Forms and Templates

SPD is also archiving certain solicitation templates and forms which are either no longer applicable or replaced by SPD smart forms or new functionality available within GA@WORK Marketplace.

Examples of Archived Forms and Templates

- SPD-PS014 State Entity RFI Template
- SPD-SP015 eRequisition Submission Form
- SPD-SP015a eRequisition Submission Form - Instructions

Identifying Archived Forms and Templates



Pro Tip: Review SPD Official Announcement #26-08, Attachment 1. Locate the “**Key Steps**” Section at the beginning of each chapter to review revisions.

Table 2.1 Referenced Official Forms	State Entity Use	SPD Use
SPD-PS001 Category Workplan Template		•
SPD-PS004a Supplier Market Analysis Guideline		•
SPD-PS004b Category Profile Spend Analysis Template		•
SPD-PS007 SWC Review Council Template		•
SPD-PS010 SWC RFX Project Plan		•
SPD-PS013 State Entity eRFI Template	•	
SPD-PS014 State Entity RFI Template	•	
SPD-PS015 eRequisition Submission Form	•	
SPD-PS015a eRequisition Submission Form— Instructions	•	

Note: more forms are displayed in Table 2.1. Please access Attachment 1 for full list.

Updates to Processes

Requesting
Assistance from
Agency Sourcing

RFP Technical
Evaluation

Streamlined
Supplier Bid
Responses

RFX Cost
Structure

RFX
Attachments all
within Sourcing

Supplier Q&A
Board

Public Meetings

Cost
Negotiation &
Price Match



Pro Tip: Access job aids for step-by-step instructions on completing procurement tasks in GA@WORK and GA@WORK Marketplace.

DOAS Smart Form and New Sourcing Functionality

Requesting Assistance from Agency Sourcing

Revised GPM to clarify that requests for Agency Sourcing assistance may be submitted through the [DOAS Smart Form](#). Eliminated paper and electronic requisition forms.

RFP Technical Evaluation

Revised GPM to clarify technical scoring may be conducted through the Sourcing module's panel questionnaire functionality. Replaces Excel workbooks.

Streamlined Supplier Bid Responses

Sourcing module uses event prerequisites and event questions to obtain supplier digital acknowledgements and certifications. Eliminates the need for separate paper forms such as the Certificate of Non-Collusion.

New Sourcing Functionality (continued)

RFX Cost Structure

Revised GPM to clarify cost structure for Sourcing events may consist of cost lines and cost worksheets.

RFX Attachments within Sourcing

All file attachments should be published within Sourcing module utilizing the Buyer Attachments section or the Award announcements section. Eliminating reference to separate postings to the Georgia Procurement Registry (for example, Bidders/Offerors Conference, NOIA/NOA, etc.).

Supplier Q&A Board

Revised GPM to clarify that SPD Q&A Template may be used to publish questions and that all information will be published in writing to the Sourcing module's Q&A Board.

New Sourcing Functionality (continued)

Public Meetings

Revised GPM to clarify that SPD sign-in form (or similar document) may be used when conducting Bidders/Offerors conferences. The intent is to allow flexibility for use of virtual hosting platforms such as Teams and use of attendance report.

Cost Negotiation and Price Match

Archived SPD Best and Final Offer paper form based on new Sourcing module functionality for cost stage. May be used for BAFO or price match step on RFQs.

Updates to Purchase Order Type Codes

Purchase Order Type Codes for GA@WORK

SPD is refining the use and application of PO type codes in GA@WORK Financials as noted in the revised GPM Table 6.6.

Agency Contract	New Agency Subaward Purchase Order	Emergency	Exempt
New Ga Procurement Registry Solicitation	New Intercompany	Open Market Purchase	New Statewide Contract

PO Type: Agency Contract

PO Type: Agency Contract

When to use it:

- Georgia Technology Authority (GTA) contracts and for contracts **NOT** awarded through a Georgia Procurement Registry event.
- Piggyback contracts.

What to know:

- A Supplier Contract number is needed for the Agency Contract PO type.

PO Type: Agency Subaward Purchase Order

PO Type: Agency Subaward Purchase Order NEW

When to use it:

- When the PO is related to a grant award.

Why was it created:

- To track POs created because of a grant

What to know:

- If a subaward supplier contract is used, this PO type is the only choice
- If it is a federal grant subaward as defined by 2 CFR 200.92 Uniform Guidance or a state grant subaward then APOs/CUPOs should consult with their legal, fiscal and program staff and the applicable grantor or oversight entity for additional guidance.

PO Type: Emergency

PO Type: Emergency

When to use it:

- For emergencies only, it should only be used if there are no other procurement alternatives.
- Do NOT use it when the PO amount is less than \$25,000.
- Do NOT use when the purchase can be made without a PO or with a P-Card.

What to know:

- Emergency Justification Form is required.
- When this PO type is selected, there will be a message to upload a completed Emergency Justification Form (EJF)

PO Type: Exempt

PO Type: Exempt

When to use it:

- When the product or service needed is exempt from competitive bidding. These exemptions are covered in the Georgia Procurement Manual (GPM).
- POs issued to a non-profit for services only.
- When your entity has been granted a policy deviation or policy exception by SPD.
- POs to university foundations.
- POs to government entities not in GA@WORK.
- Do **NOT** use for government entities in GA@WORK; use Intercompany instead. These entities are listed in Appendix A in this guide.
- Do **NOT** use when using a Statewide Contract or Agency Contract

What to know:

- Reason for exemption needs to be stated for PO lines with non-exempt NIGP codes totaling \$25,000 or more.

PO Type: Georgia Procurement Registry

PO Type: Georgia Procurement Registry

When to use it:

- When the PO is from an event on the Georgia Procurement Registry (GPR).

Why was it created:

- To track GPR events more consistently and uniformly.

What to know:

- Solicitation ID is needed. A prompt will ask if a contract was established.

PO Type: Intercompany

PO Type: Intercompany

When to use it:

- When the PO is issued to another company (i.e., government entity) in GA@WORK. These entities are listed in Appendix A in this guide.
- Do **NOT** use for government entities not in GA@WORK, use exempt instead.

Why was it created:

- To ensure accurate financial reporting for the State of Georgia.



Pro Tip: Access SPD-AP017 for a list of intercompany organizations.

PO Type: Open Market Purchase

PO Type: Open Market Purchase

When to use it:

- When not using a contract and the PO amount is less than \$25,000.
- Do **NOT** use it when:
 - When an event on the GPR has been done.
 - When using an Agency Contract.
 - When purchasing a product or service that is exempt from competitive bidding.
 - When using a Statewide Contract.

What to know:

- When this PO type is selected, there will be a message if the PO is over the bid threshold.

PO Type: Statewide Contract

PO Type: Statewide Contract

When to use it:

- When ordering from a statewide contract (mandatory or convenience)
- Do **NOT** use for an Agency Contract

Why was it created:

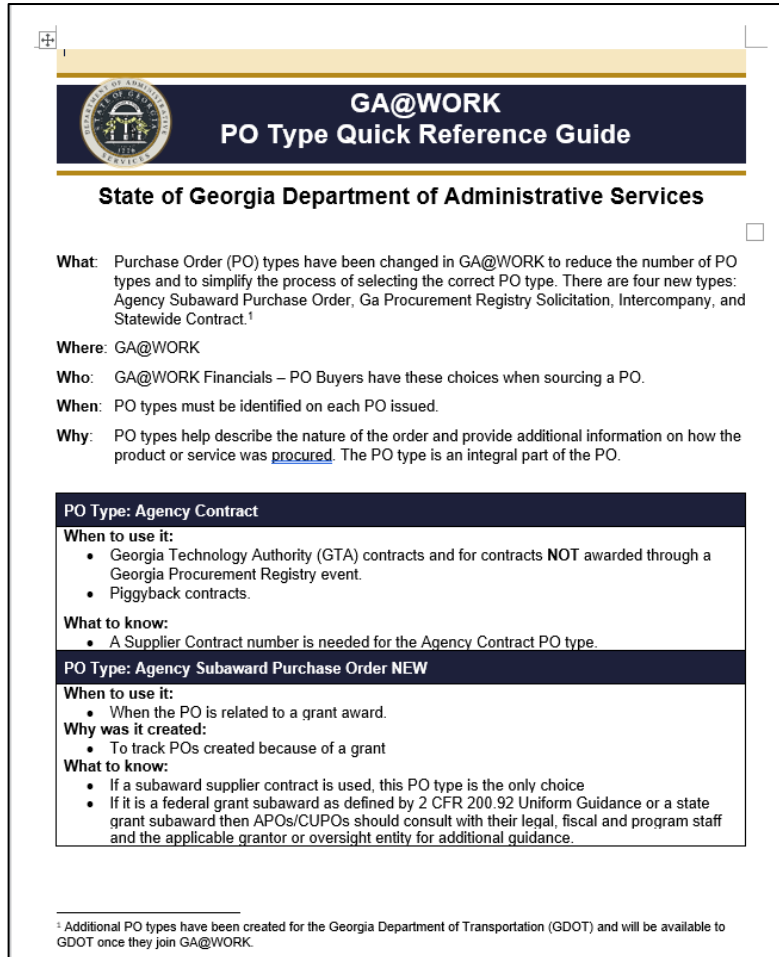
- To consolidate the statewide contract mandatory (SWCM) and statewide contract convenience (SWCC) PO types.

What to know:

- A Supplier Contract number is needed for the Statewide Contract PO type.

Purchase Order Type Codes

New Resource: SPD-AP017 GA@WORK PO Type Quick Reference Guide



The screenshot shows a document titled "GA@WORK PO Type Quick Reference Guide" from the State of Georgia Department of Administrative Services. It includes a header with the state seal and title. The main body contains "What:", "Where:", "Who:", "When:", and "Why:" sections explaining PO type changes. Below this are two detailed sections: "PO Type: Agency Contract" and "PO Type: Agency Subaward Purchase Order NEW", each with "When to use it:", "What to know:", and "Why was it created:" sub-sections. A footnote at the bottom states that additional PO types for GDOT will be available once they join GA@WORK.

GA@WORK
PO Type Quick Reference Guide

State of Georgia Department of Administrative Services

What: Purchase Order (PO) types have been changed in GA@WORK to reduce the number of PO types and to simplify the process of selecting the correct PO type. There are four new types: Agency Subaward Purchase Order, Ga Procurement Registry Solicitation, Intercompany, and Statewide Contract.¹

Where: GA@WORK

Who: GA@WORK Financials – PO Buyers have these choices when sourcing a PO.

When: PO types must be identified on each PO issued.

Why: PO types help describe the nature of the order and provide additional information on how the product or service was procured. The PO type is an integral part of the PO.

PO Type: Agency Contract

When to use it:

- Georgia Technology Authority (GTA) contracts and for contracts **NOT** awarded through a Georgia Procurement Registry event.
- Piggyback contracts.

What to know:

- A Supplier Contract number is needed for the Agency Contract PO type.

PO Type: Agency Subaward Purchase Order NEW

When to use it:

- When the PO is related to a grant award.

Why was it created:

- To track POs created because of a grant

What to know:

- If a subaward supplier contract is used, this PO type is the only choice
- If it is a federal grant subaward as defined by 2 CFR 200.92 Uniform Guidance or a state grant subaward then APOs/CUPOs should consult with their legal, fiscal and program staff and the applicable grantor or oversight entity for additional guidance.

¹ Additional PO types have been created for the Georgia Department of Transportation (GDOT) and will be available to GDOT once they join GA@WORK.

- New quick reference guide released for GA@WORK Financials users
- Overview of available PO types and guidance for applying
- Four new PO types available
- Available on [SPD Forms website for Stage 6 Award Process](#)

Crosswalk from Prior PO Type Codes (part 1)

Crosswalk from Prior PO type codes to GA@WORK PO types		
PO Type	Meaning	PO Type in GA@WORK
AC	State Entity Contract	Agency Contract
ACC	State Entity Cooperative/Consortia Purchase	Ga Procurement Registry Solicitation
ACP	State Entity Contract Piggyback	Agency Contract
CSN	Construction Contracts	Use Agency Contract if no event was created in the GPR. Use Ga Procurement Registry Solicitation if a GPR event was done.
EMER	Emergency Purchase	Emergency

Crosswalk from Prior PO Type Codes (part 2)

Crosswalk from Prior PO type codes to GA@WORK PO types		
PO Type	Meaning	PO Type in GA@WORK
EXM	Exempt	Exempt
IGA	Intergovernmental Agreements	For government entities in GA@WORK, use Intercompany . For government entities outside of GA@WORK, use Exempt .
MAN	Statutory Mandatory Sources of Supply	Use Open Market Purchase for GEPS unless it was awarded to GEPS through a GPR event. If it was awarded through a GPR event, use Ga Procurement Registry Solicitation .
MUL	Multiple Purchase Order Types	Use whichever GA@WORK PO type that represents most of the PO amount.

Crosswalk from Prior PO Type Codes (part 3)

Crosswalk from Prior PO type codes to GA@WORK PO types		
PO Type	Meaning	PO Type in GA@WORK
OMP	Open Market Purchase	Open Market Purchase
PRF	Preferred	For preferred products for GEPS use the Open Market Purchase PO type. For preferred products for GCI, use the Intercompany PO type
SB	Sole Brand	Ga Procurement Registry Solicitation
SS	Sole Source	Ga Procurement Registry Solicitation
SWCM	Statewide Contract – Mandatory	Statewide Contract
SWCC	Statewide Contract – Convenience	Statewide Contract

Request for Proposals Validation and Negotiation

RFP Validation Process

GPM Table 5.6

General Overview of Technical Evaluation

Step 5: Validation

Once the issuing officer has received all evaluation documents from the evaluation committee, the issuing officer may begin the validation process. The evaluation committee will convene one or more meetings to discuss the results of the independent scoring. As a result of **this discussion** these discussions, a committee member may modify his/her scoring; however, there is no requirement that all committee members reach agreement on a score for a particular question. Any changes to scoring based on discussions, and additional comments must be documented in writing within GA@WORK Marketplace (through the panel questionnaire) or in another format approved by SPD ~~SPD-EP013 Master Technical Evaluation Template~~. Each evaluation committee **members'** member's score for each question will be added together, and the issuing officer will average the individual scores to determine the supplier's score for that particular question.

RFP Negotiations

GPM Section 5.8.1

RFP Rounds of Negotiations

To align with existing processes, SPD is revising the GPM to clarify that (a) completing the “Strength Weakness Opportunity and Threats” Analysis, Cost Analysis and Desired Outcomes Document is at the issuing officer’s discretion and (b) state entity issuing officers have authority to conduct RFP negotiations provided the issuing officer has completed SPD’s RFP and negotiation training certifications.

Training

Team Georgia Marketplace™ Training for Suppliers

SPD has revised and updated references to supplier system training:

- Deleted **Table 8.2 Supplier Training Resources**
- Added general reference to DOAS website for supplier training



Pro Tip: Please encourage suppliers to visit DOAS' [GA@WORK Procurement website](#) for supplier training resources.

Team Georgia Marketplace™ Certification

SPD has removed reference to the Team Georgia Marketplace™ training certification for state employees.

- Revised **Table 8.3 Certification** to remove the TGM Certificate.



SPD is refreshing its certification programs. Stay tuned for a future announcement!

Closing

Reminders and Key Takeaways

- Review **SPD Official Announcement #26-08** with your team.
- Begin using **SPD-AP017 GA@WORK Purchase Order Type Quick Reference Guide**.
- Remember that SPD will incorporate these revisions into a future update of the [Georgia Procurement Manual](#), which will be announced separately.
- Questions? Contact your APO/CUPO. APOs and CUPOs may submit questions to spdpolicy@doas.ga.gov.



State Purchasing Division

DOAS.GA.GOV

